



VULCAN SEALS

Staff and Careers

Vacancy: Internal Sales Support (Spanish-Speaking)
Location: Minneapolis, MN
Salary: Competitive and dependent on experience
Start: Immediate

How would we sum it up?

We are looking for a candidate who will work within a knowledgeable and experienced team to service, manage and develop a global distribution network across more than 110 countries, with a customer base ranging from multinational companies to SMEs.

What is Vulcan Seals all about?

The Vulcan Group is a multinational company within the Industrial Sealing Industry, with a head office of over 100 staff in Sheffield, a commercial distribution hub in USA, and over 400 people within our purpose-built manufacturing facilities in Asia.

Our key product groups are Mechanical Seals, Encapsulated 'O'-Rings, Gland Packing and Expanded PTFE Gasketing. Our products are typically used within pumps, valves and process equipment in a wide variety of industries such as food and beverage, waste water, aerospace, semi-con, oil and gas, pharmaceutical and many more.

Following continued growth we are looking for smart and motivated individuals to strengthen the Vulcan personnel base to support and drive our business strategy across North and South America.

What would you be doing?

As a core member of the business development team, activities will include:

- Making telephone introductions to new and existing clients
- Email exchange with new and existing clients
- Developing your knowledge of the product range
- Market research to identify new markets and partners

What type of person are we looking for?

We are looking for a candidate with fluent Spanish language skills. Industry experience is not essential but will be advantageous, especially in contributing toward an ever-expanding growth plan.

It is an exciting opportunity to work closely within a growing business with excellent role development potential. The successful candidate will:

- Have excellent spoken and written English and Spanish
- Have an efficient and effective sales technique
- Be very well organised
- Have excellent customer service skills
- Have superb MS Office skills
- Have a positive work ethic
- Give attention to detail and have the ability to work within a varied sales role

How to apply

If you are interested and believe you are suited to this role and to Vulcan Seals, please send a covering letter and your resume to contact@vulcanseals.com. Alternatively, visit vulcanseals.com/career to submit a message with any questions you may have and we will be in touch as soon as possible.

Embrace Excellence - Vulcan Service, Quality and Value

Mechanical Seals | FEP/PFA Encapsulated 'O'-Rings | Gland Packing | Expanded PTFE Gasketing

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